

FOCUS POINT HOLDINGS BERHAD
[Registration No. 200901041088 (884238-U)]

MINUTES OF THE SIXTEENTH ANNUAL GENERAL MEETING OF FOCUS POINT HOLDINGS BERHAD HELD AT GREENS III, SPORT WINGS, TROPICANA GOLF & COUNTRY RESORT, JALAN KELAB TROPICANA, 47410 PETALING JAYA, SELANGOR DARUL EHSAN, MALAYSIA ON FRIDAY, 23 MAY 2025 AT 10.00 A.M

Present : Dato' Sri Suriani Binti Dato' Ahmad (*Chairman*)
Dato' Liaw Choon Liang
Datin Goh Poi Eong
Mr. Lee Tuan Meng
Datin Sim Swee Yoke
Dr. Haliza Binti Abdul Mutalib
Mr. Ismail Bin Abd Halim

In Attendance : Mr. Chin Wai Yi (*Company Secretary*)

Shareholders and : As per attendance list
Proxies

By Invitation : As per attendance list

1.0 CHAIRMAN

1.1 The Chairman, Dato' Sri Suriani Binti Dato' Ahmad welcomed all shareholders and guests to the Sixteenth Annual General Meeting (“**16th AGM**”) of the Company.

1.2 The Chairman thereafter introduced the Board of Directors to the shareholders and proxies.

2.0 QUORUM

2.1 The Chairman informed that the quorum requirement had been met and called the meeting to order.

3.0 NOTICE OF MEETING

3.1 With the consent of the shareholders and proxies present, the Notice convening the meeting, having been circulated to all members of the Company within the prescribed period, was taken as read.

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

4.0 POLLING

- 4.1 At this juncture, the Chairman informed the meeting that pursuant to Paragraph 8.29A of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad, all resolutions set out in the notice of the 16th AGM must be voted by poll.
- 4.2 Pursuant to the Constitution of the Company, the Chairman demanded for a poll to be taken for all the resolutions set forth in the notice of the 16th AGM. The Chairman further informed the meeting that the Company had appointed Tricor Investor & Issuing House Services Sdn. Bhd. as Poll Administrator to conduct the poll voting process and AscendServ Capital Markets Services Sdn. Bhd. as Independent Scrutineer to verify the poll results.
- 4.3 The Chairman informed that the meeting should go through all the motions and proceed with the polling process after the last motion has been tabled.
- 4.4 At the invitation of the Chairman, the representatives of Tricor Investor & Issuing House Services Sdn Bhd (“**Tricor**”) briefed the meeting on the polling procedures.
- 4.5 After the briefing on the polling procedure by Tricor, the Chairman then proceeded with the agenda of the notice of the 16th AGM.

5.0 AUDITED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2024 TOGETHER WITH THE REPORTS OF THE DIRECTORS’ AND AUDITORS’ THEREON

- 5.1 The Audited Financial Statements of the Company for the financial year ended 31 December 2024 together with the Directors’ and the Auditors’ Reports thereon which had been previously circulated to all shareholders were laid at the meeting for discussion.
- 5.2 The Chairman informed that the Audited Financial Statements for the financial year ended 31 December 2024 were meant for discussion only as the provision of Section 340 of the Companies Act 2016 did not require a formal approval from shareholders of the Company. Therefore, the item was not put forward for voting.
- 5.3 The Chairman then invited questions from the floor. With no questions raised, the Chairman proceeded to declare that the Audited Financial Statements of the Company for the financial year ended 31 December 2024 be and is hereby received.

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

6.0 ORDINARY RESOLUTION 1

TO APPROVE THE PAYMENT OF THE DIRECTORS' FEES AND BENEFITS PAYABLE TO THE NON-EXECUTIVE DIRECTORS OF THE COMPANY UP TO AN AGGREGATE AMOUNT OF RM350,000.00 FOR THE PERIOD FROM THIS 16TH AGM UNTIL THE NEXT ANNUAL GENERAL MEETING OF THE COMPANY

- 6.1 The Chairman informed that the first resolution on the agenda was to approve the payment of the Directors' fees and benefits payable to the Non-Executive Directors of the Company up to an aggregate amount of RM350,000.00 for the period from this 16th AGM until the next Annual General Meeting of the Company. The Chairman then put the motion to the meeting for consideration.

7.0 ORDINARY RESOLUTION 2

RE-ELECTION OF DIRECTOR – MR. LEE TUAN MENG

- 7.1 The Chairman informed that Ordinary Resolution 2 was on the re-election of Mr. Lee Tuan Meng as Director retiring pursuant to Clause 76(3) of the Constitution of the Company and being eligible, offered himself for re-election. The Chairman then put the motion to the meeting for consideration.

8.0 ORDINARY RESOLUTION 3

RE-ELECTION OF DIRECTOR – DATO' LIAW CHOON LIANG

- 8.1 The Chairman informed that Ordinary Resolution 3 was on the re-election of Dato' Liaw Choon Liang as Director retiring pursuant to Clause 76(3) of the Constitution of the Company and being eligible, offered himself for re-election. The Chairman then put the motion to the meeting for consideration.

9.0 ORDINARY RESOLUTION 4

RE-ELECTION OF DIRECTOR – MR. ISMAIL BIN ABD HALIM

- 9.1 The Chairman informed that Ordinary Resolution 4 was on the re-election of Mr. Ismail Bin Abd Halim as Director retiring pursuant to Clause 78 of the Constitution of the Company and being eligible, offered himself for re-election. The Chairman then put the motion to the meeting for consideration.

10.0 ORDINARY RESOLUTION 5

RE-APPOINTMENT OF MESSRS BDO PLT AS AUDITORS OF THE COMPANY

- 10.1 The Chairman informed that Ordinary Resolution 5 was to approve the re-appointment of Messrs BDO PLT as Auditors of the Company and to authorise the Directors to fix their remuneration. The Chairman then put the motion to the meeting for consideration.

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

**11.0 ORDINARY RESOLUTION 6
AUTHORITY UNDER SECTIONS 75 AND 76 OF THE COMPANIES ACT
2016 FOR THE DIRECTORS TO ALLOT SHARES OR GRANT RIGHTS**

- 11.1 The Chairman moved on to Ordinary Resolution 6 to be transacted at the 16th AGM which is to consider and if thought fit, pass an ordinary resolution to renew the general mandate from shareholders to authorise the Directors to issue an aggregate number of shares not exceeding ten per cent (10%) of the issue share capital of the Company pursuant to Sections 75 and 76 of the Companies Act 2016. The Chairman then put the motion to the meeting for consideration.

**12.0 ORDINARY RESOLUTION 7
PROPOSED CONTINUATION IN OFFICE OF DATIN SIM SWEE YOKE
AS INDEPENDENT NON-EXECUTIVE DIRECTOR**

- 12.1 The Chairman informed that Ordinary Resolution 7 was to obtain shareholder's approval for Datin Sim Swee Yoke who has served as an Independent Non-Executive Director who has served as an Independent Non-Executive Director of the Company for a cumulative term of more than nine (9) years, to continue to act as an Independent Non-Executive Director of the Company until the conclusion of the next Annual General Meeting in accordance with the Malaysian Code on Corporate Governance. The Chairman then put the motion to the meeting for consideration.

**13.0 ORDINARY RESOLUTION 8
PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE FOR
RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR
TRADING NATURE**

- 13.1 The Chairman informed that Ordinary Resolution 8 was to obtain shareholders' approval on the proposed renewal of shareholders' mandate for recurrent related party transactions of a revenue or trading nature ("**Proposed Renewal of Shareholders' Mandate**") which are necessary for the Group's day-to-day operations, subject to the transactions being in the ordinary course of business and on normal commercial terms which are not more favourable to the related parties than those generally available to the public and are not to the detriment of the minority shareholders of the Company. The Chairman then put the motion to the meeting for consideration.

**14.0 ORDINARY RESOLUTION 9
PROPOSED RENEWAL OF AUTHORITY TO THE COMPANY TO
PURCHASE ITS OWN ORDINARY SHARES**

- 14.1 The Chairman informed that Ordinary Resolution 9 was to obtain shareholders' approval on the proposed renewal of shareholders' mandate for authority to the

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

Company to purchase its own ordinary shares (“**Proposed Share Buy Back**”) up to ten percent (10%) of the total number of issued shares of the Company and if passed, it would provide flexibility for the Directors of the Company to complete and do all such acts and things (including executing all such documents as may be required) as they may consider expedient or necessary to give effect to the Proposed Share Buy Back. This authority, unless revoked or varied by the Company at a general meeting, shall continue to be in full force until the conclusion of the next Annual General Meeting of the Company. The Chairman then put the motion to the meeting for consideration.

15.0 ANY OTHER BUSINESS

- 15.1 The Chairman informed that there was no other business to be transacted of which due notice had been given in accordance with the Constitution of the Company and the Companies Act 2016.
- 15.2 Shareholders requested if management would be available to address questions. The Chairman then invited management to address the questions raised by shareholders and/or proxies, details of which were set out in the Appendix A attached.

16.0 CONDUCT OF POLL

- 16.1 After all the resolutions had been tabled to the meeting, the Chairman directed for the closing of the registration of the shareholders and proxies for the meeting.
- 16.2 The Chairman declared the polling closed at 10.30 a.m. and adjourned the meeting for the Poll Administrator and Independent Scrutineers to tabulate the results of the poll. The meeting resumed at 10.37 a.m. for the declaration of the results of the poll.

17.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 1 TO APPROVE THE PAYMENT OF THE DIRECTORS’ FEES AND BENEFITS PAYABLE TO THE NON-EXECUTIVE DIRECTORS OF THE COMPANY UP TO AN AGGREGATE AMOUNT OF RM350,000.00 FOR THE PERIOD FROM THIS 16TH AGM UNTIL THE NEXT ANNUAL GENERAL MEETING OF THE COMPANY

- 17.1 The Ordinary Resolution 1 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
324,630,064	99.9979	6,893	0.0021

- 17.2 Based on the above result, the Chairman declared that the Ordinary Resolution 1 was carried. Accordingly, it was RESOLVED:

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

- 17.3 That the payment of the Directors' fees and benefits payable to the Non-Executive Directors of the Company up to an aggregate amount of Ringgit Malaysia Three Hundred and Fifty Thousand (RM350,000.00) for the period from this 16th AGM until the next Annual General Meeting, is hereby approved for payment.

**18.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 2
RE-ELECTION OF DIRECTOR – MR. LEE TUAN MENG**

- 18.1 The Ordinary Resolution 2 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
324,632,479	99.9986	4,478	0.0014

- 18.2 Based on the above result, the Chairman declared that the Ordinary Resolution 2 was carried. Accordingly, it was RESOLVED:

- 18.3 That Mr. Lee Tuan Meng who retired pursuant to Clause 76(3) of the Constitution of the Company is hereby re-elected as a Director of the Company.

**19.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 3
RE-ELECTION OF DIRECTOR – DATO' LIAW CHOON LIANG**

- 19.1 The Ordinary Resolution 3 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
324,632,479	99.9986	4,478	0.0014

- 19.2 Based on the above result, the Chairman declared that the Ordinary Resolution 3 was carried. Accordingly, it was RESOLVED:

- 19.3 That Dato' Liaw Choon Liang who retired pursuant to Clause 76(3) of the Constitution of the Company is hereby re-elected as a Director of the Company.

**20.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 4
RE-ELECTION OF DIRECTOR – MR. ISMAIL BIN ABD HALIM**

- 20.1 The Ordinary Resolution 4 was voted by poll and the results of the poll were presented to the meeting as follows:

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
322,719,411	99.4093	1,917,546	0.5907

20.2 Based on the above result, the Chairman declared that the Ordinary Resolution 4 was carried. Accordingly, it was RESOLVED:

20.3 That Mr. Ismail Bin Abd Halim who retired pursuant to Clause 78 of the Constitution of the Company is hereby re-elected as a Director of the Company.

21.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 5 RE-APPOINTMENT OF MESSRS BDO PLT AS AUDITORS OF THE COMPANY

21.1 The Ordinary Resolution 5 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
324,632,411	99.9986	4,546	0.0014

21.2 Based on the above result, the Chairman declared that the Ordinary Resolution 5 was carried. Accordingly, it was RESOLVED:

21.3 That Messrs BDO PLT is hereby re-appointed as Auditors of the Company for the ensuing year until the conclusion of the next Annual General Meeting and that the Directors are hereby authorised to fix their remuneration.

22.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 6 AUTHORITY UNDER SECTIONS 75 AND 76 OF THE COMPANIES ACT 2016 FOR THE DIRECTORS TO ALLOT SHARES OR GRANT RIGHTS

22.1 The Ordinary Resolution 6 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
286,089,796	88.1261	38,547,161	11.8739

22.2 Based on the above result, the Chairman declared that the Ordinary Resolution 6 was carried. Accordingly, it was RESOLVED:

22.3 That pursuant to Sections 75 and 76 of the Act and subject to the approval of the relevant governmental/regulatory authorities (if any), the Directors of the Company be and are hereby authorised to issue and allot shares in the Company from time to time, at such price, upon such terms and conditions, for such purposes and to such

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

persons whomsoever as the Directors may in their absolute discretion deem fit provided that the aggregate number of shares issued during the preceding 12 months does not exceed ten per centum (10%) of the total number of issued shares (excluding treasury shares) of the Company for the time being and that the Directors be and are also empowered to obtain approval for the listing of and quotation for the additional shares so issued from Bursa Malaysia Securities Berhad and that such authority shall continue to be in force until the conclusion of the next AGM of the Company after the approval was given or at the expiry of the period within which the next AGM is required to be held after the approval was given, whichever is earlier, unless revoked or varied by an ordinary resolution of the Company at a general meeting.

**23.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 7
PROPOSED CONTINUATION IN OFFICE OF DATIN SIM SWEE YOKE
AS INDEPENDENT NON-EXECUTIVE DIRECTOR**

23.1 The Ordinary Resolution 7 was voted by poll and the results of the poll were presented to the meeting as follows:

Tier 1

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
232,900,456	100.0000	0	0.0000

Tier 2

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
51,278,755	55.8979	40,457,746	44.1021

23.2 Based on the above result, the Chairman declared that the Ordinary Resolution 7 was carried. Accordingly, it was RESOLVED:

23.3 That approval be and is hereby given to Datin Sim Swee Yoke who has served as an Independent Non-Executive Director of the Company for a cumulative term of more than nine (9) years, to continue to act as an Independent Non-Executive Director of the Company until the conclusion of the next AGM in accordance with the Malaysian Code on Corporate Governance.

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

*- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025***24.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 8 PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTION OF A REVENUE OR TRADING NATURE**

- 24.1 The Ordinary Resolution 8 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
91,729,608	99.9925	6,893	0.0075

- 24.2 Based on the above result, the Chairman declared that the Ordinary Resolution 8 was carried. Accordingly, it was RESOLVED:

- 24.3 That subject to the provisions of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad, approval be and is hereby given to the Company and its subsidiaries ("**Focus Point Group**") to enter into all arrangements and/or transactions involving the interest of Directors, major shareholders or persons connected with the Directors and/or major shareholders of Focus Point Group as specified in the Circular to Shareholders dated 24 April 2025 provided that such transactions are:

- a) Undertaken in the ordinary course of business at arm's length basis and on normal commercial terms which are not more favourable to the Related Parties than those generally available to the public;
- b) Necessary for the day-to-day operations; and
- c) Not to the detriment of the minority shareholders of the Company.

That such approval shall continue to be in force until:

- a) The conclusion of the next Annual General Meeting of the Company at which it will lapse, unless by an ordinary resolution passed at that meeting, the authority is renewed; or
- b) The expiration of the period within which the next Annual General Meeting after the date it is required to be held pursuant to Section 340(2) of the Act (but must not extend to such extension as may be allowed pursuant to Section 340(4) of the Act); or
- c) Revoked or varied by resolution passed by the shareholders in a general meeting.

whichever is earlier;

and that the Directors of the Company be hereby authorised to complete and do all such acts and things (including executing all such documents as may be required)

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

as they may consider expedient or necessary to give effect to the Proposed Renewal of Shareholders Mandate.

25.0 ANNOUNCEMENT OF POLL RESULT ON ORDINARY RESOLUTION 9 PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE FOR THE AUTHORITY TO THE COMPANY TO PURCHASE ITS OWN SHARES UP TO TEN PER CENTUM (10%) OF THE TOTAL NUMBER OF ISSUED SHARES

25.1 The Ordinary Resolution 9 was voted by poll and the results of the poll were presented to the meeting as follows:

Votes For		Votes Against	
No. of Votes	%	No. of Votes	%
324,630,064	99.9979	6,893	0.0021

25.2 Based on the above result, the Chairman declared that the Ordinary Resolution 9 was carried. Accordingly, it was RESOLVED:

That subject always to the Companies Act 2016 ("**the Act**"), the Constitution of the Company, the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("**Bursa Securities**") ("**Listing Requirements**") and all other applicable laws, guidelines, rules and regulations, the Company be and is hereby authorised, to the fullest extent permitted by law, to purchase such number of issued shares in the Company as may be determined by the Directors of the Company from time to time through Bursa Securities upon such terms and conditions as the Directors may deem fit and expedient in the interest of the Company provided that:

- i. the aggregate number of issued shares in the Company ("**Shares**") purchased ("**Purchased Shares**") and/ or held as treasury shares pursuant to this ordinary resolution does not exceed ten per centum (10%) of the total number of issued shares of the Company as quoted on Bursa Securities as at point of purchase; and
- ii. the maximum funds to be allocated by the Company for the purpose of purchasing the shares shall not exceed the aggregate of the retained profits of the Company based on the latest audited financial statements and/or the latest management accounts (where applicable) available at the time of the purchase.

("Proposed Share Buy-Back")

and that the authority to facilitate the Proposed Share Buy-Back will commence immediately upon passing of this ordinary resolution and will continue to be in force until:

- a) the conclusion of the next Annual General Meeting ("**AGM**") of the Company following the general meeting at which such resolution is passed, at which it

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

will lapse, unless by ordinary resolution passed at the meeting, the authority is renewed, either unconditionally or subject to conditions;

- b) the expiration of the period within which the next AGM of the Company is required by law to be held; or
- c) revoked or varied by ordinary resolution passed by the shareholders of the Company at a general meeting,

whichever occurs first but shall not prejudice the completion of purchase(s) by the Company of its own Shares before the aforesaid expiry date and, in any event, in accordance with the Listing Requirements and any applicable laws, rules, regulations, orders, guidelines and requirements issued by any relevant authorities.

And that the Directors of the Company be and are hereby authorised, at their discretion, to deal with the Purchased Shares until all the Purchased Shares have been dealt with by the Directors in the following manner as may be permitted by the Act, Listing Requirements, applicable laws, rules, regulations, guidelines, requirements and/or orders of any relevant authorities for the time being in force:

- i. to cancel all or part of the Purchased Shares;
- ii. to retain all or part of the Purchased Shares as treasury shares as defined in Section 127 of the Act;
- iii. to distribute all or part of the treasury shares as dividends to the shareholders of the Company;
- iv. to resell all or part of the treasury shares;
- v. to transfer all or part of the treasury shares for the purposes of or under an employees' share scheme established by the Company and/or its' subsidiaries;
- vi. to transfer all or part of the treasury shares for the purposes of or under the employees' share scheme established by the Company and/or its subsidiaries;
- vii. to transfer all or part of the treasury shares as purchase consideration;
- viii. to cancel all or part of the treasury shares;
- ix. to sell, transfer or otherwise use the shares for such other purposes as the Minister charged with responsibility for companies may by order prescribe; and/or
- x. to deal with the treasury shares in any other manners as allowed by the Act, Listing Requirements, applicable laws, rules, regulations, guidelines, requirements and/or orders of any relevant authorities for the time being in force.

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

And that the Directors of the Company be and are hereby authorised to take all such steps as are necessary or expedient [including without limitation, the opening and maintaining of central depository account(s) under Securities Industry (Central Depositories) Act, 1991, and the entering into all other agreements, arrangements and guarantee with any party or parties] to implement, finalise and give full effect to the Proposed Share Buy-Back with full powers to assent to any conditions, modifications, variations and/or amendments (if any) as may be imposed by the relevant authorities.

26.0 CONCLUSION

- 26.1 There being no other business to be transacted, the meeting concluded at 11.13 p.m. with a vote of thanks to the Chair.

CONFIRMED AS CORRECT RECORD
OF THE PROCEEDINGS THEREAT

CHAIRMAN

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

*- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025***Appendix A**

No.	Questions	Answers
1.	Does the ban on online sales of contact lenses benefit the Company?	With the ban on online sales of contact lenses, the Group does anticipate an increase in sales of these products as there will be more demand to buy them at physical stores.
2.	Will the Visit Malaysia 2026 campaign benefit the Company?	The number of tourists is expected to increase with the Visit Malaysia 2026 campaign. We have seen a growing trend particularly in our Johor outlets, which has contributed positively to the Group's revenue.
3.	What is the foreign and local sales for the optical segment?	Our business is predominantly focused on the local market, however, the Group also has franchised outlets in Brunei (Optical) and Philippines (F&B). These franchises do contribute positively to the Group's overall performance.
4.	What is the data of the corporate sales contribution for optical and F&B segments?	While the Group does not publicly disclose corporate sales data, there has been substantial growth in our corporate customer base.
5.	What is the current utilisation rate of central kitchen?	The central kitchen is currently yet to operate at full capacity, with still sufficient room to take on more business.
6.	What is the market share of Focus Point in optical retail segment?	Focus Point is Malaysia's largest optical chain and a market leader in the industry. Despite our strong market position, we still see substantial growth potential ahead as we work to capture more of the optical retail market.
7.	What is the major capital expenditure for optical chain?	<p>In our pursuit to champion vision care, we have invested substantially in our 360° Advanced Primary Eye Care initiative that provides free comprehensive eye care screenings. This initiative also includes organising roadshows across the country.</p> <p>To support this initiative, we will continue to invest in the latest technology and equipment, as well as our people as we</p>

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

No.	Questions	Answers
		believe they are the Group's most valuable assets.
8.	Does the Company have strong contractual agreements with its suppliers? Will the Group be impacted with the foreign exchange currency?	<p>As Malaysia's largest optical chain, Focus Point benefits from strong supplier relationships and economies of scale. By leveraging these advantages, the Group can deliver high-quality vision care products at competitive prices, making eye care more accessible to customers.</p> <p>The Group primarily transacts in Ringgit Malaysia, therefore reducing our exposure to foreign currency fluctuations.</p>
9.	Regarding the F&B segment, what initiatives has the Group implemented to drive profitability, and what is the Group's outlook for this segment?	<p>The Group has achieved significant top-line growth in the F&B segment, with revenue growing over RM40 million annually which is quite sizeable. We will continue our efforts on managing the operations more effectively to drive profitability.</p> <p>We hope that this positive growth momentum will continue, given the substantial potential within the F&B sector.</p>
10.	What is the Group's net profit margin on the optical business?	The net profit margin is still healthy with the Company's optical business being more than 10%.
11.	Is the profit margin of the Group's optical business reasonable?	<p>Our Group has achieved substantial growth across both our optical and F&B business segments for the past few years.</p> <p>Based on our strong track record, we are confident in our ability to sustain and further improve these performance metrics moving forward.</p> <p>The Group maintains healthy double-digit percentage margins, and has been consistently generating annual net profits of RM30 million and above for the past few years.</p>
12.	Is the Group involved in the supply chain of optical lenses specifically for cataract purposes?	The Group is not directly involved in the supply chain of optical lenses specifically for cataract purposes.

FOCUS POINT HOLDINGS BERHAD

Registration No. 200901041088 (884238-U)

- Minutes of the Sixteenth Annual General Meeting held on 23 May 2025

No.	Questions	Answers
		<p>However, the Group operates an eye specialist centre in Mid Valley under the name Excelview Laser Eye Centre, where cataract procedures can be done of which lenses are purchased for cataract procedures.</p>
13.	<p>The Company's revenue for last quarter has achieved a remarkable achievement, is this sustainable?</p>	<p>The Group has consistently delivered strong performance for the past three years, recording annual revenue exceeding RM200 million.</p> <p>We still see significant market potential and room for growth. Factors like the rise in usage of digital devices and an aging population have increased the demand of vision care. We believe the Group is well-positioned and equipped for sustainable growth in this space.</p>
14.	<p>What are the names of the products supplied to Family Mart? Is the supply to coffee chain exclusive? Is there any potential partnership with other F&B business?</p>	<p>The names of the products supplied are not formally disclosed. However, customers may identify our products under the name of Multiple Reward Sdn. Bhd., as stated on the back of the packaging.</p> <p>As for the supply to coffee chains, our collaboration are not fully exclusive and the Group is still actively exploring partnerships with many other F&B business.</p>
15.	<p>Has the Company been affected by the increase in minimum wage and the mandatory employees provident fund contribution for foreign workers?</p>	<p>While there is an impact towards the Group, the impact to date has not been significant.</p>