

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**
**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2011**

(The figures have not been audited)

	Note	Individual quarter		Cumulative quarter	
		Current year quarter ended	Preceding year corresponding quarter ended	Current year-to- date	Preceding year-to- date
		31/12/2011 RM'000	31/12/2010 RM'000	31/12/2011 RM'000	14/04/2010 to 31/12/2010 RM'000
<b>Revenue</b>		<b>31,846</b>	<b>30,422</b>	<b>123,051</b>	<b>74,649</b>
Cost of sales		(15,253)	(14,642)	(58,004)	(34,992)
<b>Gross profit</b>		<b>16,593</b>	<b>15,780</b>	<b>65,047</b>	<b>39,657</b>
Other income		4,344	5,329	10,413	11,695
Selling and distribution costs		(6,124)	(5,437)	(26,720)	(14,361)
Administrative expenses		(10,696)	(9,733)	(38,718)	(26,882)
Finance costs		(196)	(371)	(867)	(815)
Share of profits in associates		26	62	128	99
<b>Profit before tax</b>	<b>B5</b>	<b>3,947</b>	<b>5,630</b>	<b>9,283</b>	<b>9,393</b>
Income tax expense	<b>B6</b>	(677)	(2,198)	(2,231)	(3,179)
<b>Profit for the financial period/year</b>		<b>3,270</b>	<b>3,432</b>	<b>7,052</b>	<b>6,214</b>
<b>Profit attributable to:</b>					
Owners of the Company		3,287	3,433	7,065	6,234
Non-controlling Interests		(17)	(1)	(13)	(20)
		<b>3,270</b>	<b>3,432</b>	<b>7,052</b>	<b>6,214</b>
<b>Total comprehensive income attributable to:</b>					
Owners of the Company		3,287	3,433	7,065	6,234
Non-controlling Interests		(17)	(1)	(13)	(20)
		<b>3,270</b>	<b>3,432</b>	<b>7,052</b>	<b>6,214</b>
<b>Earnings per share attributable to owners of the Company:</b>					
Basic (sen)		1.99	2.08	4.28	4.53
Diluted (sen)		N/A	N/A	N/A	N/A

**Notes:**

N/A Not applicable.

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statement for the financial period ended 31 December 2010 and the accompanying explanatory notes attached to this interim financial report.

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**
**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS AT 31 DECEMBER 2011**

(The figures have not been audited)

	<b>Unaudited As at 31/12/2011 RM'000</b>	<b>Audited As at 31/12/2010 RM'000</b>
<b><u>ASSETS</u></b>		
<b>Non-Current Assets</b>		
Property, plant and equipment	24,324	22,779
Investments in associates	472	379
Held-to-maturity investment	-	500
Goodwill on consolidation	-	410
Deferred tax assets	297	283
Trade and other receivables	1,677	1,665
	<b>26,770</b>	<b>26,016</b>
<b>Current Assets</b>		
Inventories	34,075	25,400
Trade and other receivables	16,281	16,931
Current tax assets	327	162
Cash and cash equivalents	14,741	19,803
	<b>65,424</b>	<b>62,296</b>
<b>TOTAL ASSETS</b>	<b>92,194</b>	<b>88,312</b>
<b><u>EQUITY AND LIABILITIES</u></b>		
<b>Equity attributable to owners of the Company</b>		
Share capital	33,000	33,000
Reserves	17,089	13,324
	<b>50,089</b>	<b>46,324</b>
<b>Non-controlling Interests</b>	(7)	102
<b>TOTAL EQUITY</b>	<b>50,082</b>	<b>46,426</b>
<b>Non Current Liabilities</b>		
Borrowings	2,362	4,883
Trade and other payables	-	998
Deferred tax liabilities	1,186	1,104
	<b>3,548</b>	<b>6,985</b>
<b>Current Liabilities</b>		
Borrowings	12,854	16,398
Trade and other payables	25,710	16,931
Current tax liabilities	-	1,572
	<b>38,564</b>	<b>34,901</b>
<b>TOTAL LIABILITIES</b>	<b>42,112</b>	<b>41,886</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>92,194</b>	<b>88,312</b>
<b>Net assets per share attributable to ordinary equity holders of the Company (sen)</b>	<b>30.36</b>	<b>28.08</b>

**Notes:**

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statement for the financial period ended 31 December 2010 and the accompanying explanatory notes attached to this interim financial report.



**FOCUS POINT HOLDINGS BERHAD** (Company No. : 884238-U)

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2011**

(The figures have not been audited)

	12 months ended	14/04/2010 to 31/12/2010
	31/12/2011 RM'000	31/12/2010 RM'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before tax	9,283	9,393
Adjustments for :		
Bad debts written off	-	14
Gain on disposal of property, plant and equipment	(101)	-
Depreciation of property, plant and equipment	4,029	2,314
Deposits forfeited	-	6
Interest expenses	867	738
Interest income	(335)	(406)
Impairment losses on :		
- goodwill on consolidation	410	1
- property, plant and equipment	299	107
- trade and other receivables	347	370
Inventories written down	-	565
Loss on disposal of property, plant and equipment	28	38
Loss on disposal of an associate	-	12
Loss on realisation of derivative assets	-	83
Listing expenses	-	1,372
Property, plant and equipment written off	411	160
Unrealised profit of closing stocks	19	-
Negative goodwill arising from acquisition of subsidiaries	(1)	(3,185)
Share of profits in associates	(128)	(10)
Operating profit before working capital changes	15,128	11,572
Increase in inventories	(8,839)	(4,655)
Decrease in trade and other receivables	623	4,786
Increase / (decrease) in trade and other payables	7,565	(1,239)
Cash generated from operations	14,477	10,464
Tax refunded	99	52
Tax paid	(4,014)	(3,088)
<b>Net cash generated from operating activities</b>	<b>10,562</b>	<b>7,428</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(6,900)	(6,395)
Proceeds from disposal of property, plant and equipment	689	274
Proceeds from disposal of an associate	-	148
Proceeds from disposal of Held-to-maturity investment	500	-
Interest received	335	195
Issuance of shares to non-controlling interests	80	-
Net cash inflow from the acquisition of subsidiaries in conjunction with the listing	-	4,779
Acquisition of minority interest in subsidiary	(97)	(534)
<b>Net cash used in from investing activities</b>	<b>(5,393)</b>	<b>(1,533)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Interest paid	(867)	(718)
Net (repayment) / drawdown of term loans	(2,419)	1,893
Increase in placement of fixed deposits pledged to licensed banks	(1,246)	(5,282)
Proceeds from public issue of shares	-	16,069
Net repayment of bankers' acceptances	(1,222)	(1,520)
Repayment of hire purchase liabilities	(1,080)	(1,054)
Share issue and listing expenses paid	-	(2,105)
Dividend paid	(3,300)	-
<b>Net cash (used in) / generated from financing activities</b>	<b>(10,134)</b>	<b>7,283</b>
<b>Net (decrease) / increase in cash and cash equivalents</b>	<b>(4,965)</b>	<b>13,178</b>
<b>Cash and cash equivalents at the beginning of financial period</b>	<b>13,178</b>	<b>*</b>
<b>Cash and cash equivalents at the end of financial period</b>	<b>8,213</b>	<b>13,178</b>
<b>Cash and cash equivalents comprise :</b>		
<b>Cash and bank balances</b>	<b>8,213</b>	<b>4,613</b>
<b>Fixed deposits with licensed banks</b>	<b>6,528</b>	<b>15,190</b>
	<b>14,741</b>	<b>19,803</b>
Bank overdrafts included in borrowings	-	(1,343)
<b>Less : Fixed deposits pledged to licensed banks</b>	<b>(6,528)</b>	<b>(5,282)</b>
	<b>8,213</b>	<b>13,178</b>

**Notes:**

\* Denotes RM2.

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statement for the financial period ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial report.

**FOCUS POINT HOLDINGS BERHAD** (Company No. : 884238-U)

**Notes to the Interim Financial Report for the Fourth Quarter ended 31 December 2011**

**Part A - Explanatory notes pursuant to the Financial Reporting Standards ("FRS") 134 : Interim Financial Reporting**

**A1. Basis of Preparation**

The interim financial report is unaudited and has been prepared in accordance with the FRS 134 : Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), Rule 9.22 and Appendix 9B of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") ("Listing Requirements").

The interim financial report should be read in conjunction with the audited financial statement for the financial period ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial report. These explanatory notes attached to the interim financial statements an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the the Group since the year 31 December 2010.

**A2. Summary of Significant Accounting Policies**

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2010, except for the adoption of the following new Financial Reporting Standards ("FRS"), Amendments to FRSs and Issues committee ("IC") Interpretations which are applicable for the Group's financial period beginning 1 January 2011.

FRS 1	First -time Adoption of Financial Reporting Standards - Limited Exemption from Comparative FRS 7 Disclosures for First - time Adopters - Additional Exemptions for First - time Adopters
FRS 3	Business Combinations (Revised)
FRS 127	Consolidated and Separate Financial Statements
Amendments to FRS 1	Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
Amendments to FRS 2	Share-based Payment and Group Cash Settled Share-based Payment Transactions
Amendments to FRS 5	Non-current Assets Held for Sale and Discontinued Operations
Amendments to FRS 7	Improving Disclosures about Financial Instruments
Amendments to FRS 132	Financial Instruments: Presentation
Amendments to FRS 138	Intangible Assets
Amendments to FRS 1, FRS 3, FRS7, FRS 101, FRS 121, FRS 128 FRS 131, FRS128, FRS 131, FRS 132 FRS134, FRS 139 and Amendments to IC Interpretation 13	Improvements to FRSs (2010)
IC Interpretation 4	Determining Whether an Arrangement Contains a Lease
IC Interpretation 12	Service Concession Arrangements
IC Interpretation 16	Hedges of a Net Investment in a Foreign Operation
IC Interpretation 17	Distributions of Non-cash Assets to Owners
IC Interpretation 18	Transfer of Assets from Customers
Amendments to IC Interpretation 9	Reassessment of Embedded Derivatives

The adoption of the FRSs, Amendments to FRSs, IC Interpretations and Amendments to IC Interpretation above did not have any material impact on the financial results of the Group other than the adoption of the Amendments of FRS 7, which requires enhanced disclosures on fair value measurement of financial instruments.

**A2.1 Malaysian Financial Reporting Standards ("MFRS")**

On 19 November 2011, the Malaysian Accounting Standards Board ("MASB") issued a new MASB approved accounting framework, the Malaysian Financial Reporting Standards ("MFRS Framework"), consisting of accounting standards which are in line with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Board ("IASB"). This MFRS framework is effective for annual periods beginning on or after 1 January 2012. As at 31 December 2011, all the FRSs issued under the existing FRS framework are the same as the MFRSs issued under the MFRS except for differences in relation to the transitional provisions as well as differences in effective dates contained in certain of the existing FRSs.

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)****A3. Auditors' Reports**

The auditors' reports on the audited financial statement of the Company and its subsidiaries for the financial period/year ended 31 December 2010 were not subject to any qualification.

**A4. Seasonal or Cyclical Factors**

The business operations of the Group were not materially affected by any seasonal or cyclical factors in the current financial quarter under review and financial year-to-date.

**A5. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows**

There were no unusual items because of its nature, size or incidence that has affected the assets, liabilities, equity, net income or cash flows of the Group during the current financial quarter under review.

**A6. Material Changes in Estimates**

There were no changes in the estimates of amounts reported in prior financial year that have had a material effect in the current financial quarter under review.

**A7. Changes in Debts and Equity Securities**

There were no issuance, cancellation, repurchase, resale or repayment of debt and/or equity securities, share buy-back, share cancellation, shares held as treasury shares and/or resale of treasury shares for the current financial quarter under review and financial year-to-date.

**A8. Dividends paid**

An interim single tier dividend for the financial year ended 31 December 2010 of 1.5 sen per ordinary share of RM0.20 each amounting to RM2,475,000 was paid on 4 April 2011.

The Directors proposed and the Shareholders approved, at the Annual General Meeting on 8 June 2011, a final single tier dividend for the financial year ended 31 December 2010 of 0.5 sen per ordinary share of RM0.20 each amounting to RM825,000. The dividend was paid on 1 August 2011.

**A9. Segmental reporting**

The Group has arrived at four (4) reportable segments in the current financial quarter ended 31 December 2011, which was as follows :

- **Optical related products** : Retailing of optical related products;
- **Franchise management** : Franchise management relating to optical and optometrics products;
- **Laser eye surgery treatment** : Providing laser eye surgery treatment to various refractive errors; and
- **Hearing aid solutions and related accessories** : Retailing of hearing aid solutions and related accessories.

Other operating segment that does not constitute reportable segment comprises investment holding.

**FOCUS POINT HOLDINGS BERHAD** (Company No. : 884238-U)

**A9. Segmental reporting (cont'd)**

The segment information for the financial year ended 31 December 2011 is as follows :

	Optical related products RM'000	Franchise management RM'000	Laser eye surgery treatment RM'000	Hearing aid solutions and related accessories RM'000	Others RM'000	Total RM'000
<b>Revenue</b>						
Total revenue	119,382	3,852	1,377	49	3,675	128,335
Inter-segment revenue	(1,435)	(170)	(4)	-	(3,675)	(5,284)
<b>External sales</b>	<b>117,947</b>	<b>3,682</b>	<b>1,373</b>	<b>49</b>	<b>-</b>	<b>123,051</b>
Interest income	234	-	-	-	101	335
Finance costs	(867)	-	-	-	-	(867)
<b>Net finance expense</b>	<b>(633)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>101</b>	<b>(532)</b>
<b>Segment results</b>	5,765	3,651	107	(29)	(339)	9,155
Share of profit of associates	128	-	-	-	-	128
Income tax expense	(1,889)	(281)	(31)	-	(30)	(2,231)
<b>Profit after tax</b>	<b>4,004</b>	<b>3,370</b>	<b>76</b>	<b>(29)</b>	<b>(369)</b>	<b>7,052</b>
<b>Assets</b>						
Segment assets	86,119	1,573	645	258	3,127	91,722
Investments in associates	472	-	-	-	-	472
<b>Total assets</b>	<b>86,591</b>	<b>1,573</b>	<b>645</b>	<b>258</b>	<b>3,127</b>	<b>92,194</b>
<b>Liabilities</b>						
Segment liabilities	39,825	2,051	185	1	50	42,112
<b>Total liabilities</b>	<b>39,825</b>	<b>2,051</b>	<b>185</b>	<b>1</b>	<b>50</b>	<b>42,112</b>

Geographical information

The Group operates only in Malaysia.

**A10. Valuation of Property, Plant and Equipment**

There was no valuation of the property, plant and equipment in the current financial quarter under review as the Group has not adopted a revaluation policy on its property, plant and equipment.

**A11. Commitments**
**(a) Operating lease commitments**

The Group has entered into non-cancellable lease agreements for business premises, resulting in future rental commitments. The Group has aggregate future minimum lease commitments as at the current quarter as follows :-

	As at 31/12/2011 RM'000	As at 31/12/2010 RM'000
<b>Branches</b>		
Not later than one (1) year	13,728	13,618
Later than one (1) year and not later than five (5) years	8,980	10,404
	<b>22,708</b>	<b>24,022</b>
<b>Franchisees</b>		
Not later than one (1) year	6,041	7,107
Later than one (1) year and not later than five (5) years	2,619	3,958
	<b>8,660</b>	<b>11,065</b>

**FOCUS POINT HOLDINGS BERHAD** (Company No. : 884238-U)

**A11. Commitments (Cont'd)**
**(a) Operating lease commitments (Cont'd)**

The Group has back-to-back arrangements with its franchisees on the rented business premises whereby the Group enters into rental agreements with the respective landlords and thereafter sub-leases these business premises to its franchisees. The rental expenses for these business premises are borne by its franchisees. Furthermore, it should be noted that in the event of any default in any rental payment by the Group's franchisees, the franchisees are bound and the Group's interests are protected by the terms and conditions stated in the respective franchise agreements.

**(b) Capital commitments**

	As at 31/12/2011 RM'000	As at 31/12/2010 RM'000
Property, plant and equipment		
- Approved but not contracted for	-	380

**A12. Material Events Subsequent To The End of The Current Financial Quarter**

There were no material events subsequent to the end of the current financial quarter and financial year up to the date of this report.

**A13. Changes in Composition of the Group**

There were no changes to the composition of the Group for the current financial quarter under review except as disclosed below:

(a) The Company, through its wholly-owned subsidiary, Focus Point Vision Care Group Sdn Bhd, had on 21 October 2011 (of which the Form 9 was received on 25 October 2011), incorporated a 60%-owned subsidiary known as Truesight Eyewear Optical Sdn Bhd (Company No. 965189-V) ("Truesight"). Truesight was incorporated as a private limited company under the Companies Act, 1965 with an initial issued and paid-up share capital of RM10.00 comprising 10 ordinary shares of RM1.00 each. The remaining 40% interest in Truesight is owned by Ms Goh Phea See.

The intended principal activity of Truesight is in the business of operating professional eye care centre with an outlet located at Lot FK 01, 1st Floor, IOI Mall, Batu 9, Jalan Puchong, Bandar Puchong Jaya, 47100 Selangor Darul Ehsan.

The above incorporation has no significant impact to the financial results of the Group.

**A14. Changes in Contingent Liabilities and Contingent Assets**

There were no contingent liabilities or contingent assets as at the end of the current financial quarter.

**A15. Related party transactions**

The Group has entered into the following transactions with related parties during the current financial quarter under review and current financial year-to-date :

	Individual quarter		Cumulative quarter	
	Current year quarter ended 31/12/2011 RM'000	Preceding year corresponding quarter ended 31/12/2010 RM'000	Current year- to-date 31/12/2011 RM'000	Preceding year- to-date 31/12/2010 RM'000
<b>Associates :</b>				
<b>Focus Point Vision Care Group (HP) Sdn Bhd</b>				
Sales of eyewear and eye care products	310	346	1,241	888
Licensing fee received/receivable	34	26	112	85
<b>Company in which Directors have substantial shareholdings and directorship :</b>				
<b>Image Now Branding &amp; Design Sdn Bhd</b>				
Advertising	-	14	-	221

The Directors of the Group are of the opinion that, other than the licensing fee received/receivable from Focus Point Vision Care Group (HP) Sdn Bhd that has been established on a negotiated basis, all the transactions above have been entered into in the normal course of business and have been established at arm's length under terms no more favourable than those transacted with third parties.

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**

**Notes to the Interim Financial Report for the Fourth Quarter ended 31 December 2011**

**Part B - Explanatory notes pursuant to Appendix 9B of the Listing Requirements**

**B1. Review of the Group's Performance**

For the current financial quarter ended 31 December 2011 ("Q4 FY2011"), the Group registered revenue of RM31.846 million, an increase of 4.68% as compared to the revenue for the preceding year corresponding quarter ("Q4 FP2010") of RM30.422 million. The increase in revenue was primarily due to higher sales contribution from existing wholly-owned outlets ("Outlets") coupled with the additional sales contribution from 4 new Outlets. The number of Outlets have increased from 83 Outlets as at 30 September 2011 to 87 Outlets as at 31 December 2011.

The Group's profit after tax ("PAT") for the current quarter was RM3.270 million compared with RM3.432 million in the previous year's corresponding quarter. The lower PAT was mainly due to the lower rebates from suppliers in Q4 FY2011 as compared to Q4 FY2010.

For the financial year ended 31 December 2011 ("FY2011"), the Group posted revenue of RM123.051 million as compared to RM74.649 million the preceding financial period ended 31 December 2010 ("FP2010"). The results for FY2011 was for 12 months period whilst FP2010 was for 8.5 months period as the acquisition of Focus Point Vision Care Group Sdn Bhd and its subsidiaries by Focus Point Holdings Berhad as well as the internal restructuring were completed on 14 April 2010. Hence, FP2010 was for the period from 14 April 2010 to 31 December 2010.

The Group recorded PAT of RM7.052 million in FY 2011, representing an increase of 13.48% from RM6.214 million in FP2010, due to FY2011 being a 12-months period while FP2010 being a 8.5-month period as noted above. Included in the previous year results was a one-off gain related to negative goodwill of RM3.184 million and listing expenses of RM1.372 million from the listing of Focus Point Holdings Berhad on the ACE Market of Bursa Malaysia Securities Berhad. The Group's net profit margins decreased from 8.3% in FP2010 to 5.7% in FY2011 mainly attributable to higher selling and distribution and administrative expenses as a result of the opening 11 new Outlets in FY2011.

The Group also recorded growth in franchise management segment, which is in tandem with that of optical related products segment. The laser eye surgery treatment and the hearing aid solutions and related accessories segments have both achieved growth in revenue as a result of more professional marketing activities and better education to increase public awareness and acceptance of the laser and hearing aid solutions and surgeries.

**B2. Material Changes in the Quarterly Results as compared to the Results of the Immediate Preceding Quarter**

	<b>Current financial quarter RM'000</b>	<b>Immediate preceding financial quarter RM'000</b>	<b>Variance %</b>
Revenue	31,846	32,065	-0.68%
Profit before tax ("PBT")	3,947	1,697	132.59%

Quarter-on-quarter comparison, the Group's revenue had decreased marginally by RM219,000 or 0.68% to RM31.846 million for the current financial quarter under review as compared to RM32.065 million recorded in the immediate preceding financial quarter.

Despite the decrease in revenue, PBT had increased 132.59% owing to the improved gross profit margin and higher rebates from suppliers in Q4 FY2011 as compared to the immediate preceding financial quarter.

**B3. Prospects for the Current Financial Year**

The Group will continue its efforts on further improving its retail sales through aggressive marketing campaigns, opening new Outlets and expanding its presence in Brunei, as well as increasing profit margins through cost efficiency plans. The performance of the Group is expected to remain satisfactory underscored by the rising income of Malaysian individuals as well as greater consumer spending in Malaysia.

**B4. Profit Forecast or Profit Guarantee**

The Group has not issued any profit forecast or profit guarantee for the current financial quarter under review or in any public documents.

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**
**B5. Profit before tax**

	Individual quarter		Cumulative quarter	
	Preceding year			
	Current year quarter ended 31/12/2011 RM'000	corresponding quarter ended 31/12/2010 RM'000	Current year- to-date 31/12/2011 RM'000	Preceding year-to- date 14/04/2010 to 31/12/2010 RM'000

**Profit for the period is arrived at after charging / (crediting) :**

Depreciation of property, plant and equipment	1,066	910	4,029	2,314
Impairment losses on :				
- goodwill on consolidation	410	-	410	-
- property, plant and equipment	299	107	299	107
- trade and other receivables	97	300	347	370
Loss on disposal of property, plant and equipment	28	2	28	38
Listing expenses	-	-	-	1,372
Property, plant and equipment written off	59	93	411	160
Negative goodwill arising from acquisition of subsidiarie	-	-	-	(3,185)
Gain on disposal of property, plant and equipment	(74)	-	(101)	-
Inventories written down	-	498	-	565
Interest income	(42)	(63)	(335)	(406)
Loss / (Gain) on on foreign exchange	58	-	94	(224)
Loss on disposal of an associate	-	12	-	12
Loss on realisation of derivative assets	-	83	-	83

**B6. Income Tax Expense**

Major components of income tax expenses include the following :-

	Individual quarter		Cumulative quarter	
	Preceding year			
	Current year quarter ended 31/12/2011 RM'000	corresponding quarter ended 31/12/2010 RM'000	Current year- to-date 31/12/2011 RM'000	Preceding year-to- date 14/04/2010 to 31/12/2010 RM'000
<b>Current tax:</b>				
Malaysian income tax	1,414	2,122	2,968	2,817
Under / (over)provision in prior years	(810)	5	(810)	5
	<u>604</u>	<u>2,127</u>	<u>2,158</u>	<u>2,822</u>
<b>Deferred tax:</b>				
Relating to origination and reversal of temporary differences	73	51	73	228
Under provided in prior years	-	20	-	129
	<u>73</u>	<u>71</u>	<u>73</u>	<u>357</u>
	<b>677</b>	<b>2,198</b>	<b>2,231</b>	<b>3,179</b>

The effective tax rates of the Group for the current financial quarter and current financial year-to-date of 36% and 32% respectively are higher than the Malaysian statutory tax rate of 25% mainly due to certain expenses which are not deductible for tax purposes.

**B7. Sale of Unquoted Investments and/or Properties**

There were no sales of unquoted investments and/or properties held by the Group for the current financial quarter under review and current financial year-to-date.

**B8. Purchase or Disposal of Quoted Securities**

There were no purchase or disposal of quoted securities for the current financial quarter under review and current financial year-to-date.

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**
**B9. Status of corporate proposals**
**(a) Corporate proposals**

There are no corporate proposals announced but not completed as at the date of this report.

**(b) Utilisation of proceeds**

The gross proceeds of RM16,068,000 from the public issue of 41,200,000 shares and the proceeds will be utilised in the following manner:-

	<b>Estimated time frame for utilisation</b>	<b>Proposed utilisation RM'000</b>	<b>Actual utilisation RM'000</b>	<b>Balance RM'000</b>
Expansion of new outlets	Within two (2) years	7,744	7,744	-
Upgrade and refurbishment of existing outlets	Within one (1) year	1,200	1,200	-
Repayment of bank borrowings	Within one (1) year	1,500	1,500	-
Working capital	Within one (1) year	3,824	3,824	-
Estimated listing expenses	Upon completion of listing	1,800	1,800	-
		<b>16,068</b>	<b>16,068</b>	<b>-</b>

**B10. Borrowings and debt securities**

	<b>As at 31/12/2011 RM'000</b>	<b>As at 31/12/2010 RM'000</b>
<b>Short term borrowings</b>		
Secured:		
Banker acceptances	10,911	12,133
Term loans	742	1,559
Hire purchase payables	1,201	1,363
Bank overdrafts	-	1,343
	<b>12,854</b>	<b>16,398</b>
<b>Long term borrowings</b>		
Secured:		
Term loans	1,540	3,142
Hire purchase payables	822	1,741
	<b>2,362</b>	<b>4,883</b>
<b>Total borrowings</b>	<b>15,216</b>	<b>21,281</b>

There was no unsecured debt as at the end of the reporting period.

The Group does not have any foreign borrowing or debt securities as at the end of the reporting period.

**B11. Off Balance Sheet Financial Instruments**

There were no off balance sheet financial instruments held by the Group for the current financial quarter under review and current financial year-to-date.

**B11. Material Litigation**

There was no material litigation ( including any pending material litigation ) as the date of the interim financial report.

**B12. Dividend Payable**
**In respect of the financial year ended 31 December 2010 :**

On 3 March 2011, the Directors declared an interim single tier dividend of 1.5 sen per ordinary share of RM0.20 each amounting to RM2,475,000 which was fully paid on 4 April 2011.

At the Annual General Meeting on 8 June 2011, the Shareholders approved a final single tier dividend of 0.5 sen per ordinary share of RM0.20 each amounting to RM825,000 and was fully paid on 1 August 2011.

**In respect of the financial year ended 31 December 2011 :**

No dividend was recommended in the current financial quarter under review.

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**
**B13. Earnings Per Share**
**(a) Basic**

Basic earnings per share is calculated by dividing profit for the period attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the financial period.

	Individual quarter		Cumulative quarter	
	Current year quarter ended 31/12/2011 RM'000	Preceding year corresponding quarter ended 31/12/2010 RM'000	Current year- to-date 31/12/2011 RM'000	Preceding year- to-date 31/12/2010 RM'000
Profit/(Loss) for the period attributable to ordinary equity holders of the Company (RM'000)	3,287	3,433	7,065	6,234
Weighted average number of ordinary shares in issue ('000)	165,000	165,000	165,000	137,574
Basic earnings/(loss) per share (sen)	1.99	2.08	4.28	4.53

**(b) Diluted**

The Company has not issued any convertible share or convertible financial instrument for the current financial quarter under review and the current financial year-to-date.

**B14. Disclosure of Realised and Unrealised Profits**

The breakdown of the retained profits of the Group as at 31 December 2011, into realised and unrealised profits, pursuant to the directive, is as follows:-

	As at 31/12/2011 RM'000	As at 31/12/2010 RM'000
Total retained profits of the Company and its subsidiaries :		
- Realised	29,691	25,673
- Unrealised	(889)	(821)
	28,802	24,852
Total share of retained profits from associates :		
- Realised	130	106
- Unrealised	(2)	(7)
	128	99
Total	28,930	24,951
Less : Consolidation adjustments	(18,937)	(18,723)
Total retained profits of the Group	<b>9,993</b>	<b>6,228</b>

**FOCUS POINT HOLDINGS BERHAD (Company No. : 884238-U)**
**B.15 Comparative Figures**

Certain comparative figures have been reclassified to better reflect the nature of the transactions

	As restated in quarter ended	As previously reported in quarter ended	As restated Year-to-Date	As previously reported
	31/12/2011 RM'000	31/12/2011 RM'000	31/12/2011 RM'000	14/04/2010 to 31/12/2010 RM'000
Other income	5,329	3,324	11,695	6,791
Cost of sales	(14,642)	(12,637)	(34,992)	(30,088)

These reclassifications have no effect on the reported profit or loss, total income and expenses or net assets for any period reported.

**B16. Authorisation for issue**

The interim financial report has been authorised for issue by the Board of Directors ("Board") in accordance with a resolution of the Board on 21 February 2012.